

**TREBLE ARENA SDN BHD**  
**NO 13A, JLN SS21/60, DAMANSARA UTAMA**  
**47400, PETALING JAYA**  
**SELANGOR**

**RE: QUOTATION FOR SUPPLY REVERSE OSMOSIS (RO) DRINKING WATER**

(A) Packing & Pricing (>1000 cartons of mixed sizes monthly)

<b><u>Type of packing</u></b>	<b><u>Price per carton</u></b>
230ml x 48 cups	RM 7.80
500ml x 24 bottles	RM 7.80
1500mlx 12 bottles	RM 7.80

Packing & Pricing (750 < x < 1000 cartons of mixed sizes monthly)

<b><u>Type of packing</u></b>	<b><u>Price per carton</u></b>
230ml x 48 cups	RM 8.40
500ml x 24 bottles	RM 8.40
1500mlx 12 bottles	RM 8.40

Packing & Pricing (500 < x < 750 cartons of mixed sizes monthly)

<b><u>Type of packing</u></b>	<b><u>Price per carton</u></b>
230ml x 48 cups	RM 9.60
500ml x 24 bottles	RM 9.60
1500mlx 12 bottles	RM 9.60

Packing & Pricing ( 300 < x < 500 cartons of mixed sizes monthly)

<b><u>Type of packing</u></b>	<b><u>Price per carton</u></b>
230ml x 48 cups	RM 10.80
500ml x 24 bottles	RM 10.80
1500mlx 12 bottles	RM 10.80

Packing & Pricing ( 100 < x < 300 cartons of mixed sizes monthly)

<b><u>Type of packing</u></b>	<b><u>Price per carton</u></b>
230ml x 48 cups	RM 11.40
500ml x 24 bottles	RM 11.40
1500mlx 12 bottles	RM 11.40

Packing & Pricing ( <100 cartons of mixed sizes monthly)

<b><u>Type of packing</u></b>	<b><u>Price per carton</u></b>
230ml x 48 cups	RM 12.60
500ml x 24 bottles	RM 12.60
1500mlx 12 bottles	RM 12.60

- (B) Brand : Your own brand\* ( Please refer (C) to (F) below)
- (C) Artwork ( Your own brand )\* : To be borne by “Customer Sdn Bhd” typically at the cost of RM250, according to the specification for labels required by the Ministry of Health. Treble Arena Sdn Bhd can assist to recommend artist for your consideration.
- (D) Printing Cylinder Block : To be borne by “Customer Sdn Bhd” typically at the cost of RM500 per color/size/cylinder since the brand will belong to you (eg. 4 colors/ 230ml/cylinder x RM500 = RM2000 and/or 4 colors/ 500ml/cylinder x RM500 =RM2000 and/or 4 colors/ 1500ml/cylinder x RM500 = RM2000). Treble Arena can assist to recommend the printer for your consideration or for your own proceed.
- (E) Labels (Your own brand)\* : To be borne by “Customer Sdn Bhd”. The printer’s minimum quantity per order for labels is 100,000 pieces (eg. 100,000pcs x RM0.018/pcs for for 350ml and/or 100,000pcs x RM0.018/pcs for 500ml and/or 100,000pcs x RM0.018/pcs for 1500ml).
- (F) Lead Time Delivery (Your own brand)\* : For the first order of own brand, 5-6 weeks from the submission of the approved artwork for making the cylinder block. The subsequent order is five (5) working days upon receipt of your purchase order.
- (G) Minimum Quantity : 560 cartons of 230ml for 1 full load of 3-ton lorry, and/or 400cartons of 500ml for 1 full load of 3-ton lorry, and/or 300ml cartons of 1500ml for 1 full load of 3-ton lorry and/or +/- 410 cartons of mixed sizes for 1 full load of 3-ton lorry.
- (H) Term of Payment : (1) Payment for the above (D), (E) and (F) to be paid in advance upon artwork is confirmed.  
(2) 7 days from invoice date
- (I) Quality : In the event of claims on any defective products, you will have to give notice, specify the reason and return the rejected goods to us within 60 days from delivery date.
- (J) Products : Source approved by The Ministry of Health Malaysia
- (K) Validity : 30 days from the hereof

Please note the above prices quoted are subject to revision should there be a drastic fluctuation in raw material prices.

Should need any further information or discussion, please do not hesitate to contact the undersigned or Mr. \_\_\_\_\_ at 03-77108877 or h/p no \_\_\_\_\_.

Thank you and we look forward to a mutually beneficial business relationship with **TREBLE ARENA SDN BHD (655256-P)**

Your faithfully,

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**Richard Wong**  
Management